



TUTHILL SPRINGFIELD

4840 W. KEARNEY ST. | SPRINGFIELD, MO 65803

P: (417) 865-8715 | F: (417) 865-2950

TUTHILL.COM

---

**March 30, 2020**

*Summary: We are excited to announce we are adding the 4005 to our offering of products available at the STO lead time category. Please continue reading for all the details.*

Dear Channel Partner,

At Tuthill, our 2020 focus is **Dare to Make Better**. As we maintain this focus, we want to take a moment to update you on our fulfillment strategy program. As you may recall, we launched the program in February 2020 with our CP Series products with a primary goal to reduce lead times for higher volume products. Units were categorized according to their overall frequency of use and the individual part number determines the price and lead time. At that time, 4 models were available at the STO (Ship To Order) lead time category.

We are pleased to announce an additional CP Series part number has been added to the STO lead time category. The 4005-part number will join the previous 4 models and will be available beginning April 1, 2020.

The table below lists the part numbers and lead times that are available under the STO and ATO fulfillment categories and collectively represent the majority of CP Series volume. As a reminder, the STO lead time category is based on a max order quantity of 2 units per order. Orders exceeding this limit or stocking orders will be quoted on a case by case basis. The target lead times listed are valid until planned threshold quantities are reached, at which time the lead time will default to the next category until parts are replenished.

As we progress with the fulfillment strategy program, additional part numbers will be introduced via their assigned fulfillment code and associated lead time.

Should you have any questions, please contact the customer operations groups at [tvbsinquiries@tuthill.com](mailto:tvbsinquiries@tuthill.com).

Fulfillment Category	Part Number	Lead Time
STO	3003-A6L2CV1-A	Ships in 3 days
STO	3006-A6L2CV1-A	Ships in 3 days
STO	4005-A6L2CV1-A	Ships in 3 days
STO	4007-A6L2CV1-A	Ships in 3 days
STO	5009-A6L2CV1-A	Ships in 3 days
ATO	3002-A6L2CV1-A	Ships in 10 days
ATO	3006-A6B2CV1-A	Ships in 10 days
ATO	3006-A6L2CV1-A3	Ships in 10 days
ATO	4005-A6B2CV1-A	Ships in 10 days
ATO	4005-A6R2CV1-A	Ships in 10 days
ATO	4005-A7L3CV1-A	Ships in 10 days
ATO	5003-A6L2CV1-A	Ships in 10 days
ATO	5006-A6L2CV1-A	Ships in 10 days
ATO	5006-A7L2CV1-A	Ships in 10 days
ATO	5009-A6L2CV1-A2	Ships in 10 days
ATO	5009-A6L2CV1-A3	Ships in 10 days
ATO	5009-A6R2CV1-A	Ships in 10 days
ATO	5009-A7L2CV1-A	Ships in 10 days
ATO	6008-A6L2CV1-A	Ships in 10 days